

**ascom**

Your solutions. Our customers.  
It's time they met.

*Ascom Interoperability Program*



“The Ascom Interoperability Program is your chance to harness a global customer base, a global brand, and powerful marketing resources.”

Interoperability is critical to success in communication and collaboration. It's one reason why Ascom solutions are uniquely open, vendor-agnostic and standards-based: so they can work together with just about any other app, device or system on the market.

It's an approach that has helped us build a worldwide customer base. And why we have the Ascom Interoperability Program. Put simply, the program validates your solution's interoperability with our products. And gives you the technical and marketing support needed to sell to our customers.

As a program member you get an opportunity to access customers worldwide in healthcare, manufacturing, hospitality, high-security facilities and retail. Your organization also gets to call upon a dedicated interoperability team; specialists who will guide you through each step of the program from onboarding to product launches and lead generation.

Numerous interoperability partners have already used the program to tap into a global customer network. If you have a solution that's ready to work with Ascom products—or are working on one—contact us today to learn more. The world is full of customers. The Ascom Interoperability Program will help you reach more of them.

**Jeannine Pilloud**  
CEO, Ascom



**ascom**

# Different technologies, one program

The Ascom Interoperability Program covers numerous technologies: wireless infrastructure, mobility management, real-time location services, mobile applications, electronic medical records, medical devices and more.

As a partner you benefit from the trust and recognition associated with Ascom. Join our ecosystem and accelerate your time-to-market, improve your ROI, and leverage the power of the Ascom brand.

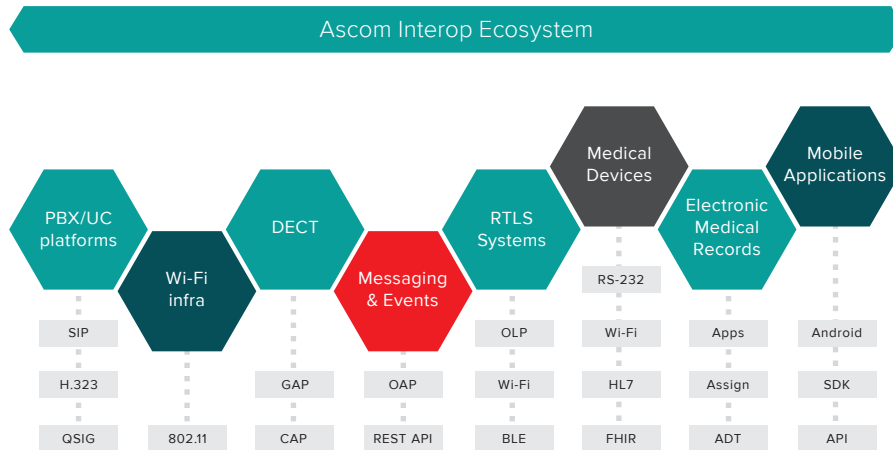
## Easy to join, easy to progress

The Ascom Interoperability Program gives you flexibility. You can focus on innovation and we'll figure out how to integrate. A straightforward, phased approach guides you every step of the way from solution creation to generating business opportunities.



## Harness Ascom resources and technologies through:

- Application Programming Interfaces<sup>1</sup> (APIs)
- Software Developer Kits<sup>1</sup> (SDKs)
- The Ascom Unite platform
- The Ascom Digistat medical device engine
- Technical documentation
- Self-service support through the Interoperability Program web portal
- Ascom support to set up your own labs and demo systems
- Access to Ascom technical expertise, helping speed up your development process



## Grow in a flourishing ecosystem

- Certify your product or solution. Gain the support of an experienced, creative team.
- Accelerate your sales. Get exposure to a global installed base of systems, customers and partners.
- Stay ahead of competitors. Exploit co-marketing opportunities in healthcare and other verticals.

## Key benefits

- Seamless integration with Ascom products/solutions.
- Validation and technical documentation.
- Co-marketing with Ascom.
- Trouble-free deployment and high performance.
- Collaborative approach to after-sales customer care.

### The badge



### Your logo here:



To learn more, or to schedule a meeting with someone from our Interoperability team, contact your nearest Ascom office or write to: [interop@ascom.com](mailto:interop@ascom.com)

**Ascom Holding AG**  
Zugerstrasse 32  
CH-6340 Baar  
Switzerland  
Tel: +41 41 544 78 00  
Fax: +41 41 761 97 25  
[info@ascom.com](mailto:info@ascom.com)  
[www.ascom.com](http://www.ascom.com)

**ascom**