



MAKE UNEXPECTED COSTS A THING OF THE PAST

No unexpected costs

Our service agreements deliver financial stability through pre-defined costing. You know the level of service you can expect and exactly how much this service will cost, avoiding unexpected financial surprises.

Peace of mind

Every system failure is unexpected. What is not unexpected is the confidence and assurance that comes with knowing your equipment is protected, that any failure will be rectified quickly and that the costs involved in doing so are already planned.

DO YOU KNOW HOW MUCH YOUR INSTALLATION WILL COST OVER THE NEXT FIVE YEARS? WE DO.

For any business or organisation, clear, structured financial planning is an opportunity to create commercial success. Enjoying a helicopter perspective over every aspect of a systems operation including which costs have already been met and how future innovations and investments should be planned and applied are of great value to every Technical Manager.

A Service Agreement from Ascom is an effective way to access the vital information you need to react proactively and anticipate the latest developments. It is also an effective solution every type of organisation can use to structure budgets for optimal financial performance.

Ascom services provide clear answers to defining questions such as: Can I replace my systems or can I extend the life cycle of existing installations? How do I ensure that my system is up-to-date and able to adapt to constantly changing organisation?

Peace of mind through precise planning

Ascom services deliver a core value we know our customers appreciate. Peace of mind. We do this through the smart application of preventative maintenance procedures and contractually defined availability and response times. By doing so, Ascom clients enjoy the confidence and assurance that comes with knowing their equipment is protected in the event of an unexpected system failure. They also enjoy the advantages of accurate, more predictable budgeting as costs are spread over the period of the service agreement. In other words, unexpected high costs can be made a thing of the past.

Your service agreement with Ascom can be as individual as your needs. Identify these and the correct financial solution can be created, equipment kept in optimal working condition and a successful, profitable system life-cycle will follow.

[ASCOM SERVICES]

Tailor-made for you

All our clients have different demands. That's why we offer tailor-made packages designed to offer outstanding levels of service and financial efficiency.

Future secure

Ascom migration contracts facilitate seamless, financially effective integration of new technology into your existing system. This reduces the total cost of ownership and prolongs a systems lifecycle.

With the future in mind

There will come a time when you want to extend the lifecycle of your existing system and adapt it to embrace new technical developments. This migration process is much more cost effective if it is done gradually rather than replacing an entire system.

A migration contract from Ascom focuses on delivering the solution you need in both technical and financial terms. The results are a smooth, step-by-step migration, a prolonged working lifecycle and a system that harnesses the latest technology.



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