



HELLO ALL STATIONS

PARTNER NEWS

ISSUE 5 – FEBRUARY 2011

Dear colleagues, partners and users

Welcome to the 5th 'Hello All Stations'. Ascom is very happy to report that the well asked for openAccess BPS2.3 as well as the first prototype of the V2 version are formally released; all launches were performed according to the communicated schedule.

When writing this I have just read reports from field tests ongoing in parallel in several continents. The pressure from the market is hard and challenging but of course something we in sales functions appreciate. For you who have not yet had the chance to get a presentation or seen a demonstration are more than welcome to visit us at the IDEX exhibition 20 – 24 February in Abu Dhabi where you will all have the chance to see, touch and feel the latest features of our openAccess as well as other offers.

ASCOM NEWS

The Board of Directors of Ascom Holding AG has appointed Fritz Mumenthaler as the new CEO of the Ascom Group. On 1 April 2011, he will succeed Riet Cadonau who will take over as CEO of the Kaba Group on 1 July 2011. Fritz Mumenthaler has served as Deputy CEO since 2007; he has an excellent track record with strong international experience and a strongly dedicated customer focus.

Fritz Mumenthaler (52) has been serving as General Manager of the Wireless Solutions division since 2005 and also as Deputy CEO of the Ascom Group since 2007. Prior to that he held various management positions at Siemens Building Technologies and Landis & Gyr. He earned a degree in business

administration at the Universities of Berne and Neuchâtel (lic. rer. pol.) and also obtained an MBA from INSEAD in Fontainebleau near Paris.

Fritz Mumenthaler will continue to act as General Manager of the Division Wireless Solutions until a successor has been appointed.

PERSONAL CHANGES



Urs Portmann has started his new position as Director Sales Defense on 31st January 2011.

His international experience over the last 26 years was mainly in the investment industry, in North America, Europe, Middle East & Africa. Over the last 10 years he was able to get familiar with the culture in the Middle East and has built up a business relation network in the Telecom- as well as in the military community. With Urs' excellent international experience, network and sales track record he will be a strong injection into our total sales capacity.

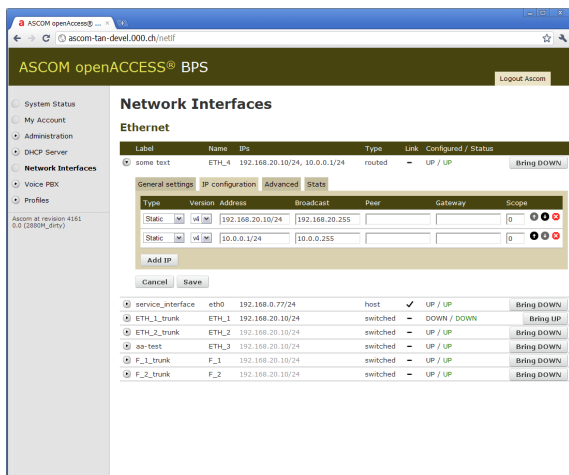
DEFENSE PRODUCT NEWS

openAccess Base Product Software BPS R2.3 released

The 'Base Product Software' (BPS) empowers the Ascom openAccess® Nodes with military grade features for voice, data and management services in a strictly a-hierarchical configuration.

By end 2010 we could successfully release BPS R2.3 which extends the BPS with telephony features and support of a series of interfaces such as E1, a/b and EUROCOM.

With BPS R2.3 the Ascom openAccess® Node is a multi-purpose All-IP communication node that is able to interconnect several voice and data communication technologies. It offers powerful QoS and traffic prioritization features for all network traffic. With BPS R2.3 the Ascom openAccess® Node typically acts as access device by routing traffic between access links and the tactical core network, and switching device by switching between trunk connections within the core network.



As BPS R2.3 is built on a strictly component oriented architecture it considerably simplifies localisation and integration of customer specific features - a key to success in a market where adaptation to legacy systems is equivalent to investment protection for the customer.

the Middle East and North Africa region in your agenda and at the same time you are curious about the new products and developments in the defense and security industry.

As your partner for Mission-Critical Communication we are pleased to invite you to our stand A34 at the Swiss pavilion in hall 8. We present you our live demo of mobile battlefield communication and you can find out how Ascom's tactical communication solutions for national and civil security enable network-centric operations.

You will also have the opportunity to learn about our full IP-based communication solutions dedicated to security and safety for Rail and Road segments.

We kindly invite you to exchange your views and requirements with our specialists and senior staff on site and are looking forward to welcoming you at our stand A34.

If you wish to set an appointment please fill in the [response form](#).

All guests need to register as visitors to attend IDEX. The quickest way to do this is to complete the IDEX visitor registration process online at www.idexuae.ae/invitation. On-site registration is possible as well, however this may take a little time due to security checks.

Please contact us with your ideas. We also welcome business contacts and military tenders.

UPCOMING EVENTS



Ascom is participating at IDEX from February 20 to 24, 2011 at the Abu Dhabi National Exhibition Centre.



Certainly you have already highlighted the largest tri-service defense exhibition in

Best regards
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