

Ascom North America 2023 Overview

WHO WE ARE



Competent Experts

178 strong in R&D, sales, marketing, technical support, training, orders, logistics and finance



Outcomes Oriented

Clinical experts on staff to improve workflows and help hospitals achieve the Quadruple Aim



Standards Compliant

Products based on industry standards for interoperability VoWiFi, DECT, HL-7 and UL 1069



57.6 USD

million in revenue



Quality System Certified

ISO 9001, ISO 13485 and FDA cleared products



Global Business

Positioned to innovate and leverage resources in every time zone

WHERE WE SELL



+2,100

Acute Care Hospitals



+1,000

Long Term Care Facilities



50% U.S. top 20 hospitals run on Ascom solutions¹



+1,100

Nurse call installations



+400 other customers in enterprise vertical markets



27% hospitals in North America have purchased one or more Ascom products



45% of teaching hospitals in the U.S. have purchased one or more Ascom products

PARTNERSHIPS & INTEROPERABILITY



155 Sales Partners

Trained distribution network for sales and service of critical systems



3,065 Certified Technicians

First line of support through installation and offer complimentary solutions



+100 Integration Partners

Certification Program with testing and support for interoperability, including large global companies including Avaya, Cisco and GE



Open and Interoperable

Flexible, modular solutions interoperable with legacy and competitive infrastructure

Based on 2022 data and subject to change without notice. ¹U.S. News & World Report (2022). America's Best Hospitals The 2022-2023 Honor Roll And Overview. Retrieved July 26, 2022. [America's Best Hospitals: the 2022-2023 Honor Roll and Overview | U.S. News \(usnews.com\)](https://www.usnews.com/best-hospitals/2022-2023-honor-roll)