# ascom

# Protect your investment. Optimise its performance.

The Ascom Solution Lifecycle Plan.



# Your Ascom solution is up and running. An Ascom Solution Lifecycle Plan will keep it that way.

With an Ascom Solution Lifecycle Plan (SLP) your organisation gains a customised after-sales service and support package; with cost predictability, response guarantees, and dedicated staff and technical resources.

#### Maximise the uptime and performance of your Ascom solution

Based upon a wide range of modules, an Ascom Solution Lifecycle Plan (SLP) can be tailored to match your system's role, importance and complexity. And because it's modular, the SLP can be adapted to match your solution as it develops over time.

The exact configuration of an SLP depends on your solution, and your organisation's operational and budgetary goals. But Ascom experts are there to help you design the best possible SLP—one that delivers price clarity, maximum system uptime and peace of mind.

All service packages, regardless of level, include 'certified interoperability' for your Ascom solution. This guarantees that. Ascom systems work trouble-free with specified components from other vendors—significantly reducing the amount of interoperability testing you need to perform.



### Bronze SLP

Ideal for non-critical systems, the Bronze SLP guarantees helpdesk access, response times and engineer availability in line with your SLA.

- Helpdesk access... A Bronze SLP gives you prioritised access to our helpdesk when making support calls and reporting errors.
- Software Maintenance (SMA)... Ensures you smooth access to the latest software updates and upgrades.
- Remote access... We can establish a remote access channel to your solution—enabling troubleshooting and issue resolution without incurring the travel costs involved with on-site visits.
- Free return shipping... There is no additional cost for the return shipping of repaired equipment.

#### Silver SLP

A Silver SLP includes everything offered by a Bronze SLP, and adds the following components:

- Remote support... A Silver SLP includes all hours spent on remote support. Such remote intervention can help ensure speedy resolution of issues, and streamlines administration.
- Extended equipment warranty... A Silver SLP covers the replacement costs of system-critical equipment. All repaired equipment undergoes stringent interoperability and functionality testing prior to shipping. We also update repaired equipment to the latest software/firmware where applicable, at no additional cost.

# **Gold SLP**

A Gold SLP provides comprehensive maintenance cost control. It provides all the services offered in Bronze and Silver SLPs, and adds:

- On-site support... A Gold SLP covers site visits by Ascom service technicians, and includes work hours and material costs.
- Prioritised repair... We guarantee a maximum turnaround of two working days for all repaired handsets.

# Prioritised delivery... Spare parts, replacement handsets and mission-critical hardware are express shipped to all Gold SLP customers. For critical parts, we maintain depots close to customers' facilities.

#### Enhance your SLP by adding:

- Preventive maintenance... Benefit from scheduled maintenance visits or remote analysis of your Ascom solution. You then receive a report recomending how to optimise solution performance.
- Remote monitoring... Ascom technicians can identify and resolve issues before you even notice performance anomalies. Monitoring is via the remote access channel available with all Ascom SLPs.



**An SLP comprises** a service package, together with the service hours and a response time agreed upon in your Service Level Agreement (SLA):

| Service hours in SLA<br>Select one | Office hours | 24/7    |         |         |
|------------------------------------|--------------|---------|---------|---------|
| Response time in SLA<br>Select one | Best effort  | 8 hours | 4 hours | 2 hours |

# An Ascom SLP delivers key operational and commercial benefits:

- Cost control You can select from a range of fixed and ad hoc pricing arrangements. You know in advance, and in detail, the cost and scope of the services and support you can rely on.
- Optimized performance An SLP helps ensure the best possible performance of your Ascom solution. Options such as preventive maintenance, remote monitoring and intervention, maximum response times, access to software updates, express parts shipping, and extended hardware warranty optimise solution uptime and performance.
- Peace of mind Your organisation can focus on core activities, secure in the knowledge that your Ascom solution is covered by customised after-sales services, and supported by the same experts who built the solution.
- Lower Total Cost of Ownership Fast access to expert support and spares, pre-emptive service interventions, preventive maintenance, smooth software upgrades... these and other features help your organisation extract the maximum value from the entire lifetime of your Ascom solution.

|                   |                                | Bronze SLP   | Silver SLP   | Gold SLP     |
|-------------------|--------------------------------|--------------|--------------|--------------|
| Support Services  | Helpdesk                       | $\checkmark$ | $\checkmark$ | $\checkmark$ |
|                   | Defined service levels         | $\checkmark$ | $\checkmark$ | $\checkmark$ |
|                   | Remote support                 | -            | $\checkmark$ | $\checkmark$ |
|                   | On-site support                | -            | -            | $\checkmark$ |
|                   | Preventive maintenance         | Option       | Option       | Option       |
|                   | Remote monitoring              | -            | Option       | Option       |
| Software Services | Remote access                  | $\checkmark$ | $\checkmark$ | $\checkmark$ |
|                   | Software Maintenance (SMA)     | $\checkmark$ | $\checkmark$ | $\checkmark$ |
|                   | Interoperability               | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Hardware Services | Free return shipping           | $\checkmark$ | $\checkmark$ | $\checkmark$ |
|                   | Extended warranty              | -            | $\checkmark$ | $\checkmark$ |
|                   | Prioritised delivery of parts  | -            | _            | $\checkmark$ |
|                   | Service Delivery Manager (SDM) | -            | Option       | Option       |
|                   | Prioritised repair             | -            | -            | $\checkmark$ |

Contact your nearest Ascom office or representative to learn more. Together with you we can find the SLP level and options that best suit your organisation, your objectives, and your Ascom solution.

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### About Ascom

Ascom is a global solutions provider focused on healthcare ICT and mobile workflow solutions. The vision of Ascom is to close digital information gaps allowing for the best possible decisions – anytime and anywhere. Ascom's mission is to provide mission-critical, near-real-time solutions for highly mobile, ad hoc, and timesensitive environments. Ascom uses its unique product and solutions portfolio and software architecture capabilities to devise integration and mobilisation solutions that provide truly smooth, complete, and efficient workflows for healthcare as well as for industry and retail sectors.

Ascom is headquartered in Baar (Switzerland), has operating businesses in 18 countries and employs around 1,300 people worldwide. Ascom registered shares (ASCN) are listed on the SIX Swiss Exchange in Zurich.