Media Release



25. January 2016 Ascom Group Media Office, Daniel Lack, Company Secretary & CCO +41 41 544 78 10, <u>daniel.lack@ascom.com</u>

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Ascom and Ranplan enter partnership to offer solutions for in-building and metropolitan networks

The partnership between Ascom Network Testing and Ranplan will expand Ascom's market leading TEMS portfolio and enable network operators to deploy and optimize networks using a single product suite from a single vendor. With this step, Ascom Network Testing enters a new and exciting market segment with a promising growth potential.

Ascom Network Testing announced today a partnership with British mobile network planning and design innovator Ranplan (www.ranplan.co.uk) domiciled in Cambridge to offer solutions that reduce the cost of deploying mobile coverage and capacity in dense indoor-outdoor environments such as buildings and metropolitan areas. The partnership will expand Ascom's market leading TEMS portfolio by adding new planning and workflow management solutions to Ascom's existing deployment and analytics tools, offering customers an end-to-end workflow in a single product suite from a single vendor.

The new offering, TEMS iBuildNet, provides the first seamless network planning, deployment and optimization workflow solution for DAS (Distributed Antenna Systems), small cell, and WiFi networks in both indoor and pedestrian indoor-outdoor environments. TEMS iBuildNet has been designed for intuitive use and rapid adoption without advanced training. The solution includes intelligent algorithms built with extensive academic research to automatically optimize cell location, interference, and network topology, and utilizes an advanced propagation engine for fast and accurate design. Combined with Ascom's existing and trusted measurement and analytics solutions, TEMS Pocket and TEMS Discovery, the complete solution reduces the need for repeated site visits, which can dramatically cut deployment time and generate significant cost savings.

"Deployment of in-building networks is fast growing as operators need to provide mobile data capacity and improve the quality of the transmission indoor. The partnership with Ranplan opens Ascom Network Testing the door to this exciting market with promising growth opportunities, " underlines Rikard Lundqvist, General Manager Ascom Network Testing. "This partnership brings together market-leading solutions to provide the most comprehensive suite of planning and deployment tools available today from a single

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supplier for in-building and indoor-outdoor environments. While Ascom and Ranplan will both continue to work with other vendors and partners as we do today to ensure we support the broadest range of solutions in the market, we are excited to be able to offer customers a complete package and by the potential to continue to improve workflows and drive down costs for our customers over time."

"We are delighted to be launching this relationship with a recognized global leader. Ascom is the perfect partner, offering complementary solutions and backed by exceptional market reach," said Graham Peel, CEO of Ranplan. "The partnership with Ascom will enable us to focus our efforts on developing new features and functionality for indoor-outdoor wireless planning, including the enhanced WiFi planning capabilities announced earlier this month, and other additions planned throughout 2016."

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ABOUT ASCOM

Ascom is an international solutions provider with comprehensive know-how in healthcare workflows and telecommunications. The company is active in <u>Wireless Solutions</u> (an international market leader for high-value, customer-specific on-site communication solutions and workflow optimization) and <u>Network Testing</u> (a global market leader in testing, monitoring, post processing, and performance optimization for mobile networks). The Ascom Group is headquartered in Switzerland, has subsidiaries in 19 countries and employs around 1,700 people worldwide. Ascom registered shares (ASCN) are listed on the SIX Swiss Exchange in Zurich.

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