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## **Ascom targets to achieve sustainable growth of 7-10% at mid-term**

**Based on its significant growth opportunities, Ascom set the mid-term targets for 2020: Ascom strives to achieve 7-10% revenue growth and has the ambition to reach an EBITDA margin of 20%.**

As a consequence of the divestment of the Network Testing Division, Ascom as a one-business company is now focused more than ever on healthcare ICT and mobile workflow solutions. The new organization is increasing agility and alignment with customer needs, and shall allow economies of scale especially in functional areas and the development of scalable global platforms. The OneCompany program under execution will lead to a lower cost base.

Ascom will focus on achieving sustainable growth in the coming years. The company will leverage strategic growth opportunities through innovations and portfolio integration (more workflows, software and apps), additional market expansion, alliances and partnerships, and an increase in breadth and depth of its service offering.

As a mid-term target, Ascom strives to achieve 7-10% revenue growth by 2020. The healthcare business is expected to grow at double-digit rates while the non-healthcare business (industry, retail, security) shall grow at least at or above the development of the GDP in the relevant markets for Ascom.

Based on these growth perspectives, Ascom has the ambition to improve its profitability and to reach an EBITDA margin of 20% at mid-term in 2020.



## Live Audio Webcast

The Investor Day presentation will be broadcasted via following link (without Q&A):

<http://swisscomstream.ch/ascom/audiowebcast/>

The broadcast begins at 9:30 a.m. CET.

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### **ABOUT ASCOM**

Ascom is a global solutions provider focused on healthcare ICT and mobile workflow solutions. The vision of Ascom is to close digital information gaps allowing for the best possible decisions – anytime and anywhere. Ascom’s mission is to provide mission-critical, real-time solutions for highly mobile, ad hoc, and time-sensitive environments. Ascom uses its unique product and solutions portfolio and software architecture capabilities to devise integration and mobilization solutions that provide truly smooth, complete and efficient workflows for healthcare as well as for industry and retail sectors.

Ascom is headquartered in Baar (Switzerland), has subsidiaries in 15 countries and employs around 1,300 people worldwide. Ascom registered shares (ASCN) are listed on the SIX Swiss Exchange in Zurich.

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