## Media Release





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## Ascom wins nationwide contract with leading University in the Netherlands

Ascom secured in December 2017 a long-term contract in the Enterprise sector with one of the major Dutch universities. The contract amounts to around EUR 5 million and secures the delivery of service, maintenance and certification for fire detection installations during ten years.

The customer is one of the most prominent technical universities in the Netherlands, which is educating over 20 000 students. Following the university's strategy, securing the life cycle of the safety installations is highly relevant. Ascom was formerly asked to deliver over 100 installations in 32 buildings, and is now contracted to have them certified, maintained and upgraded on a year-to-year basis for the next ten years.

The nationwide contract win is significant for Ascom. It shows that one of the most prominent universities in the Netherlands values the company's solutions and market position, and choses Ascom securing the installations for such a long period.

"Winning this multi-year contract demonstrates that our Enterprise strategy is bearing fruit," said Olaf Hendriks, Managing Director of Ascom Benelux. "Since we are not only strong in healthcare, but also have a history in serving educational institutions, governance and industry, we proof with this contract that we are securing the life cycle of our technology solutions with our customers. We look forward to work on and commit to many years of relationship with our customer."





## ABOUT ASCOM

Ascom is a global solutions provider focused on healthcare ICT and mobile workflow solutions. The vision of Ascom is to close digital information gaps allowing for the best possible decisions – anytime and anywhere. Ascom's mission is to provide mission-critical, real-time solutions for highly mobile, ad hoc, and time-sensitive environments. Ascom uses its unique product and solutions portfolio and software architecture capabilities to devise integration and mobilization solutions that provide truly smooth, complete and efficient workflows for healthcare as well as for industry and retail sectors.

Ascom is headquartered in Baar (Switzerland), has subsidiaries in 15 countries and employs around 1,300 people worldwide. Ascom registered shares (ASCN) are listed on the SIX Swiss Exchange in Zurich.

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