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Ascom wins significant order from large health network in the US

A major integrated health network has chosen Ascom to implement a network-wide communication platform and process. The contract value amounts to CHF 1.7 million.

The main objectives of this implementation project are the standardzation and simplification of the enterprise-wide communication network. The initial roll out occurred at the beginning of 2020. Its completion is projected in three years.

The standardization of the middleware with Ascom Unite, the integration of Ascom Telligence in the nurse call system, many service and maintenance offerings, and clinical consultation and trainings, confirm the holistic approach of Ascom for very complex healthcare organizations like an integrated health network in the US.

Ascom won this deal in 2020 due to its sophisticated offering for communications solutions in demanding healthcare environments. Despite strong competition, Ascom convinced the major US customer with its broad expertise and sound record of accomplishments in similar complex projects.

Jeannine Pilloud, Ascom CEO, says: "This win is a clear demonstration of Ascom's ability to gain an edge over competition through our solutions for customers in healthcare. Ascom not only does win such contracts because of its sophisticated products, but also due to its service and maintenance offerings. Ascom has the whole range of knowledge to complete such a complex project successfully."

About Ascom

Ascom is a global solutions provider focused on healthcare ICT and mobile workflow solutions. The vision of Ascom is to close digital information gaps allowing for the best possible decisions – anytime and anywhere. Ascom's mission is to provide mission-critical, real-time solutions for highly mobile, ad hoc, and time-sensitive environments. Ascom uses its unique product and solutions portfolio and software architecture capabilities to devise integration and mobilization solutions that provide truly smooth, complete, and efficient workflows for healthcare as well as for industry and retail sectors.

Ascom is headquartered in Baar (Switzerland), has operating businesses in 18 countries and employs around 1,300 people worldwide. Ascom registered shares (ASCN) are listed on the SIX Swiss Exchange in Zurich.

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