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Ascom wins substantial distribution agreement in the US with Primary Systems

Ascom secured a master distribution agreement in the US with its distribution partner Primary Systems to provide the purpose-built Ascom Myco 3 DECT smartphone to the US market. The framework contract concluded in December 2020 includes a binding commitment over several million CHF.

The master distribution agreement is set for a duration of four years during which Ascom will deliver 8,000 Ascom Myco 3 DECT smartphones to Primary Systems, based in Missouri. Primary Systems will then resell the devices to end-customers in Healthcare and Enterprise sectors like retail and manufacturing.

About Ascom

Ascom is a global solutions provider focused on healthcare ICT and mobile workflow solutions. The vision of Ascom is to close digital information gaps allowing for the best possible decisions – anytime and anywhere. Ascom's mission is to provide mission-critical, real-time solutions for highly mobile, ad hoc, and time-sensitive environments. Ascom uses its unique product and solutions portfolio and software architecture capabilities to devise integration and mobilization solutions that provide truly smooth, complete, and efficient workflows for healthcare as well as for industry and retail sectors.

Ascom is headquartered in Baar (Switzerland), has operating businesses in 18 countries and employs around 1,300 people worldwide. Ascom registered shares (ASCN) are listed on the SIX Swiss Exchange in Zurich.

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